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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/06	AND ENDING	12/31/06	
	MM/DD/YY		MM/DD/YY	
A. REGI	STRANT IDENTIFIC	CATION		
NAME OF BROKER-DEALER: Multi-Financial Securities Corp.  ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			OFFICIAL USE ONLY FIRM I.D. NO.	
	(No. and Street)			
Denver	CO		80203	
(City)	(State)	(	(Zip Code)	
NAME AND TELEPHONE NUMBER OF PER Anita Woods	SON TO CONTACT IN R		PORT 0) 850-7545	
			(Area Code - Telephone Number	
B. ACCO	UNTANT IDENTIFIC	CATION		
INDEPENDENT PUBLIC ACCOUNTANT who	ose opinion is contained in	this Report*		
Ernst & Young LLP	•	•		
(1)	ame – if individual, state last, fi	rst, middle name)		
600 Peachtree Street, Ste 2800	Atlanta	GA	30308	
(Address)	(City)	(State)	(Zip Code)	
CHECK ONE:				
Certified Public Accountant		P.	Mercore	
Public Accountant		Ψ υ	CCESED	
Accountant not resident in United	States or any of its posses	ssions.	1.1R 1 5 2007	
F	OR OFFICIAL USE O	NLY	E-CHSON	
		<b></b> (-		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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SEC 1410 (06-02)

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#### OATH OR AFFIRMATION

, Anita Woods	, swear (or affirm) that, to the best of
ny knowledge and belief the accompanyi Multi-Financial Securities Corp.	ng financial statement and supporting schedules pertaining to the firm of , as
of December 31	, 20 06 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, pro classified solely as that of a customer, exc	prietor, principal officer or director has any proprietary interest in any account cept as follows:
	Signature  Signature  EXPIRES  Title
Notary Public  This report ** contains (check all application of Facing Page)  (b) Statement of Financial Condition (c) Statement of Income (Loss).	
<ul> <li>(f) Statement of Changes in Liabiliti</li> <li>(g) Computation of Net Capital.</li> <li>(h) Computation for Determination of Information Relating to the Posse</li> <li>(j) A Reconciliation, including approact Computation for Determination of (k) A Reconciliation between the aud</li> </ul>	al Condition. Ilders' Equity or Partners' or Sole Proprietors' Capital. es Subordinated to Claims of Creditors.  of Reserve Requirements Pursuant to Rule 15c3-3. ession or Control Requirements Under Rule 15c3-3. opriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the of the Reserve Requirements Under Exhibit A of Rule 15c3-3. dited and unaudited Statements of Financial Condition with respect to methods of
consolidation.  (I) An Oath or Affirmation.  (m) A copy of the SIPC Supplementa  (n) A report describing any material in	l Report. nadequacies found to exist or found to have existed since the date of the previous aud

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# Multi-Financial Securities Corporation Statement of Financial Condition December 31, 2006

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# Report of Independent Registered Public Accounting Firm

Stockholder and Board of Directors
Multi-Financial Securities Corporation

We have audited the accompanying statement of financial condition of Multi-Financial Securities Corporation (the Company, a wholly-owned subsidiary of Multi-Financial Group, LLC, which is an indirect wholly-owned subsidiary of ING America Insurance Holdings, Inc.) as of December 31, 2006. This statement of financial condition is the responsibility of the Company's management. Our responsibility is to express an opinion on this statement of financial condition based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition, assessing the accounting principles used and significant estimates made by management, and evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition, referred to above presents fairly, in all material respects, the financial position of Multi-Financial Securities Corporation at December 31, 2006, in conformity with U.S. generally accepted accounting principles.

Atlanta, Georgia February 21, 2007 Ernst + Young LLP

## Multi-Financial Securities Corporation Statement of Financial Condition December 31, 2006

Assets	
Cash and cash equivalents	\$ 20,009,093
Restricted cash	60,000
Securities owned, at market value	200,964
Commissions and concessions receivable	8,265,590
Accounts receivable, net of allowance of \$503,426	1,926,137
Prepaid expenses	175,228
Due from affiliates	290,793
Notes receivable	2,500,957
Deferred income tax asset	5,341,898
Deferred compensation plans investment	8,156,806
Other assets	 402,215
Total assets	\$ 47,329,681
Liabilities and stockholder's equity	
Liabilities:	
Securities sold, not yet purchased, at market value	\$ 57,963
Commissions and concessions payable	7,868,546
Accounts payable and other accrued liabilities	6,065,384
Due to affiliates, including \$181,386 under tax allocation agreement	3,880,481
Deferred compensation plans accrued liabilities	8,364,871
Other liabilities	 493,657
Total liabilities	26,730,902
Stockholder's equity:	
Common stock (\$1.00 par value; 50,000 shares authorized;	
23,000 shares issued and outstanding)	23,000
Additional paid-in capital	14,081,500
Retained earnings	6,494,279
Total stockholder's equity	 20,598,779
Total liabilities and stockholder's equity	\$ 47,329,681

## 1. Nature of Business and Ownership

Multi-Financial Securities Corporation (the Company) is a broker-dealer registered under the Securities Exchange Act of 1934 and is a member of the National Association of Securities Dealers. The Company is engaged primarily in the business of selling mutual funds, direct participation programs, limited partnerships, unit investment trusts, variable and life products, stocks, bonds, and options.

On December 4, 2006, the Company and its parent company, Multi-Financial Group, LLC (Parent), became wholly-owned subsidiaries of Lion Connecticut Holdings, Inc. as a result of a change in ownership among affiliated companies. The change in ownership for the Company and the Parent was structured as a non-cash capital contribution among affiliated companies at book value with no resulting gain or loss. Lion Connecticut Holdings, Inc. is a wholly-owned subsidiary of ING America Insurance Holdings, Inc. (ING AIH) and ultimately, a wholly-owned subsidiary of ING Groep N.V. (ING), a global financial services holding company based in the Netherlands.

The Company is a fully disclosed broker-dealer and clears all securities transactions through an unaffiliated clearing broker. The Company does not carry customer accounts and is not required to make the periodic computation of reserve requirements for the exclusive benefit of customers. Therefore, the Company is exempt from Securities and Exchange Commission (SEC) Rule 15c3-3.

## 2. Summary of Significant Accounting Policies

#### General

The preparation of the statement of financial condition in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the statement of financial condition and accompanying notes. Management believes that the estimates utilized in preparing its statement of financial condition are reasonable and prudent. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

The Company considers deposits that can be redeemed on demand and highly liquid investments that have original maturities of three months or less, when purchased, to be cash and cash equivalents. Cash equivalents are not held for sale in the ordinary course of business.

#### Restricted Cash

Cash of \$50,000 at December 31, 2006 has been deposited in an escrow account at Pershing, LLC as part of a related clearing agreement.

Cash of \$10,000 at December 31, 2006 has been deposited in an escrow account at the National Securities Clearing Corporation.

#### Securities Owned

Marketable securities that are bought and held principally for the purpose of selling them in the near term are classified as trading securities. Trading securities are carried at market value with the gains and losses, determined using the specific identification method.

#### Accounts Receivable

Accounts receivable are shown at their net realizable value. Uncollectible accounts receivable are charged to operations during the period they are determined to be uncollectible.

#### Notes Receivable

The Company has loaned money to certain of its representative agents under promissory note agreements, which bear interest at various rates. Each note contains a provision for forgiveness of principal and accrued interest if the representative agent meets specified commission production levels. The forgiveness determination is made at specified intervals that coincide with scheduled principal and interest payments. The Company is amortizing the principal balance of the notes into operations ratably over the contractual term of the notes.

#### Income Taxes

Deferred income tax assets and liabilities result from temporary differences between the tax bases of assets and liabilities and their reported amounts in the financial statements that will result in taxable or deductible amounts in future years.

## Securities Sold, Not Yet Purchased

Securities sold, not yet purchased, are recorded at market value. Market value is generally determined by quoted prices on national exchanges. Any unrealized gains or losses are recognized in the statement of income. If listed market prices are not available, fair value is determined based on other relevant factors, including broker or dealer price quotations. Securities sold, not yet purchased represent obligations to deliver specified securities sold short at prevailing market prices in the future to satisfy these obligations, generally within three business days.

## Revenue Recognition

Commissions and related brokerage and clearing expenses related to customer transactions are recorded on a trade date basis. Interest and dividend revenues earned from the underlying securities owned are accounted for on an accrual basis. Investment advisory revenues are recognized as earned on a pro-rata basis over the term the services are performed.

## Financial Instruments with Off-Balance Sheet Risk

The securities transactions of the Company's customers are introduced on a fully disclosed basis with a clearing broker-dealer. The Company holds no customer funds or securities. The clearing broker-dealer is responsible for execution, collection of and payment of funds, and receipt and delivery of securities relative to customer transactions. Off-balance-sheet risk exists with respect to these transactions due to the possibility that customers may be unable to fulfill their contractual commitments wherein the clearing broker-dealer may charge any related losses to the Company. The Company seeks to minimize this risk through procedures designed to monitor the creditworthiness of its customers and to ensure that customer transactions are executed properly by the clearing broker-dealer.

#### Liabilities Subordinated to the Claims of General Creditors

At December 31, 2006, the Company had no liabilities subordinated to the claims of general creditors.

Recently Issued Accounting Standards - Accounting for Uncertainty in Income Taxes

In June 2006, the FASB issued FIN 48, "Accounting for Uncertainty in Income Taxes" (FIN 48), which creates a single model to address the accounting for the uncertainty in income tax positions recognized in a company's financial statements in accordance with FAS No. 109, "Accounting for Income Taxes." FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company does not anticipate FIN 48 will have an impact on its financial condition.

#### 3. Income Taxes

The results of the Company's operations are included in the consolidated tax return of ING AIH. ING AIH and its subsidiaries each report current income tax expense as allocated under a consolidated tax allocation agreement. Generally, this allocation results in profitable companies recognizing a tax provision as if the individual company filed a separate return and loss companies recognizing benefits to the extent of their losses.

# **Multi-Financial Securities Corporation**

#### **Notes to Statement of Financial Condition**

Deferred income taxes have been established by each member of the consolidated group based upon the temporary differences within each entity. The Company did not have any deferred tax liabilities at December 31, 2006. Significant components of the Company's deferred tax asset at December 31, 2006 are as follows:

Deferred tax asset:	
Deferred compensation	\$ 2,574,732
Legal fees	1,347,075
Pension	916,836
Other	503,255
Total deferred tax asset	\$ 5,341,898

Management has evaluated the need for a valuation allowance for the deferred tax asset and believes that the deferred tax asset will more likely than not be realized. Accordingly, no valuation allowance has been recognized.

The Internal Revenue Service is currently examining ING AIH's tax returns for the years 2002 and 2003. Management is not aware of any adjustments as a result of this examination that would have a material impact on the statement of financial condition of the company.

## 4. Related Party Transactions

ING Brokers Network, LLC (ING BN), an affiliated company, and ING AIH allocate a portion of their general administrative expenses to the Company based on volume, number of personnel, and activity. During the year ended December 31, 2006 the Company paid amounts in reimbursement of its allocated expenses.

Amounts reported in the statement of financial condition related to transactions and agreements with affiliates may not be the same as those recorded if the Company was not a wholly-owned subsidiary of its Parent.

## 5. Employee and Registered Representative Benefits

401(k), Pension and Deferred Compensation Plans for Employees

The employees of the Company are covered by a variety of employee benefit plans (both 401(k) and pension) that are administrated by affiliates. The different plans have various eligibility standards, vesting requirements, and guidelines for matching. The Company had no separate employee benefit plans in 2006, and relied on its affiliated companies to cover all eligible employees. All benefits that were paid by these affiliates were charged back to the Company for reimbursement.

## Deferred Compensation Plan for Registered Representatives

The Company maintains a deferred compensation plan for registered representatives. Under the plan, if certain eligibility requirements are met, a participant may defer a portion of their income, including commission and fee earnings, as applicable. Such amounts are charged to salaries and employee benefits by the Company. Participants may elect to have all or a portion of their deferred compensation account indexed to rates of return on a variety of investment options, including a fixed rate option. The Company accrues interest to these participants based upon the actual rate of return of the underlying investment index choice. Such amounts are included in the Company's 2006 results of operations. The plan is unfunded; therefore, benefits are paid from the general assets of the Company. However, the Company has made investments that mirror amounts and elections of the participants, of which \$8,156,806 is included as an asset on the statement of financial condition. The total of net participant deferrals which is reflected as a liability on the statement of financial condition was \$8,364,871 at December 31, 2006.

#### Share-Based Payments

In December 2004, the Financial Accounting Standards Board (FASB) issued FAS No. 123 (revised 2004), "Share-Based Payments" (FAS No. 123R), which requires all share-based payments to employees to be recognized in financial statements based upon the fair value. The Company adopted the provisions of FAS No. 123R on January 1, 2005, using the modified-prospective method. Under the modified-prospective method, compensation cost recognized in 2006 includes compensation cost for all share-based payments granted subsequent to January 1, 2005, based on the grant-date fair value in accordance with the provisions of FAS No. 123R. All shares granted during 2006 were those of ING, the Company's ultimate parent.

## 6. Contingencies

The Company is party to a number of claims, lawsuits, and arbitrations arising in the course of its normal business activities. Although the ultimate outcome of these claims cannot be ascertained at this time, it is the opinion of management that these matters, when resolved, will not have a material effect on the Company's statement of financial condition.

As with many financial services companies, the Company and certain of its affiliates have received informal and formal requests for information from various state and federal governmental agencies and self-regulatory organizations in connection with inquiries and investigations of the products and practices of the financial services industry. In each case, the Company believes full cooperation has been and is being provided.

In August 2006, the Company settled an administrative proceeding with the National Association of Securities Dealers (NASD) for violations of the NASD Conduct Rules in connection with directed brokerage. Under the terms of the Letter of Acceptance, Waiver and Consent (AWC) with the NASD, under which the Company neither admitted nor

denied the allegations or findings, the Company consented to and paid a fine of \$1,226,029.

Regulators are also conducting other broad investigations involving the financial services industry. These initiatives currently focus on, among other things, compensation and other sales incentives, conflicts of interest, anti-competitive activity, marketing practices, and disclosure. It is possible that the scope of these investigations will further broaden before the investigations are concluded. Like other financial services companies, U.S. affiliates of ING have received formal and informal requests in this regard, and are cooperating fully with each request for information.

## 7. Net Capital Requirements

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital. The Company has elected to use the alternative method, permitted by the Rule, which requires that the Company maintain minimum net capital, as defined, equal to the greater of \$250,000 or 2% of aggregate debit balances arising from customer transactions, as defined. The net capital rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital would be less than 5% of aggregate debits.

At December 31, 2006, the Company had net capital of \$7,146,039 which was \$6,896,039 in excess of required net capital of \$250,000.

Under the clearing arrangement with the clearing broker, the Company is required to maintain certain minimum levels of net capital and comply with other financial ratio requirements. At December 31, 2006, the Company was in compliance with all such requirements.

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